

Press Release

Terni – 20 December 2019



TERNIENERGIA: framework agreement between Softeco and PlanGreen 2E (FIEE Group) for energy efficiency projects

TerniEnergia, a smart company listed on the Italian Stock Exchange's electronic share market (MTA) and part of the **Italeaf** Group, announces that the Group's digital company, Softeco Sismat, has signed a framework agreement with PlanGreen 2E, a company operating in Italy and Spain with primary clients such as CONAD and Antibioticos de Leon, a subsidiary of the Italian Energy Efficiency Fund, for the implementation of interventions in ESCO (Energy Service Company) mode according to the new business model provided for in the Recovery and Relaunch Plan.

The first intervention provided for under the agreement has already been contracted and provides for a lighting energy-saving project on the production site of a leading Italian cement company. The project involves the replacement of over 3 thousand old generation lighting equipment with high efficiency LED lamps (supplied by Greenled Industry, 100% subsidiary of TerniEnergia). The aim of the intervention, in addition to a better lighting of workplaces, is to generate an annual saving of approximately 69 TOE (Tons of Oil Equivalent). The total value of the project, lasting five years, is around Euro 0.45 million. After the acceptance test, Softeco Sismat will sign a maintenance contract with the client for the planned 5 years.

The intervention, developed thanks to the synergy between Plan Green 2E as ESCO and the TerniEnergia Group, will allow the integration of the parent company's capacity in the design and implementation of energy efficiency measures with Softeco's digital skills and technological system integration, in operations that also include plant management capacity.

This press release is also available on the Company's website: www.ternienergia.com.

TERNIENERGIA (TER. MI), established in September 2005 and part of the Italeaf Group, is the first Italian global technological enabler, committed to bringing energy solutions and efficient recovery of integrated and sustainable resources to the world. Organized into two strategic business lines (Assets and Smart solutions and services), with about 200 employees and a geographical presence worldwide, with operative and commercial offices, TerniEnergia develops innovative solutions, products and services based on digital and industrial technologies for the energy supply chain, grids, smart mobility, industrial automation and the recovery of marginal resources.

TerniEnergia, also through its subsidiaries (Softeco Sismat, Greenled Industry, GreenAsm, GreenAsm, Purify, Wisave, Ant Energy), pursues the objectives of increasing energy production from renewable sources, saving energy and reducing emissions and actively participates in the energy revolution of distributed power generation and smart grids, with innovative digital solutions.

TerniEnergia is the ideal partner for large utilities, distribution operators and network operators, energy producers, public administrations, industrial customers and investors who intend to realize large projects for the production of renewable energy, modern systems and plants with high energy efficiency, solutions for the management and maintenance of infrastructure and electrical installations.

TerniEnergia has completed its transformation from a leader in the international photovoltaic market into a smart energy company and technological enabler for the sustainable use of resources through a complete commercial offer of solutions, the development and supply of digital technologies and the creation of "intelligent" services and solutions aimed at public and private customers in emerging sectors. TerniEnergia is listed on the MTA of Borsa Italiana.

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